
CV SARAH FAIRHURST

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PROFILE

Currently a Non-Executive Director with Genesis Ray (a Singaporean private firm); a Non-Executive Director of Solar Philippines Holdings (a Philippine family-owned firm) and a Board Advisor and Chair of the Board Strategy Committee with Palm Conception (a Philippine private firm). Previously Co-Founder and Executive Director of The Lantau Group (TLG) – a boutique consultancy focusing advising on energy issues in Asia based on Hong Kong.

More than 25 years' experience of the energy sector with particular expertise in energy markets, infrastructure projects, commercial contracting issues, government policy and regulatory matters and corporate strategy.

AREAS OF EXPERTISE

Strong expertise in the areas of energy investment analysis and strategy; start-up strategies; business service company management; cost-control and budgeting; company survival issues.

TLG share price increased on average more than 10% per annum during tenure

BOARD EXPERIENCE

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| 2020 – | Genesis Ray – boutique energy data company based in Singapore (NED) |
| 2020 – | Solar Philippines Holdings – major player in solar rooftops, utility scale solar and solar panel manufacturing in Philippines (NED) |
| 2020 – | Palm Conception – owner of a coal fired power station in Visayas (Board Advisor and Chair of Strategy Committee) |
| 2010 – 2019: | The Lantau Group, boutique Energy consultancy based in Hong Kong (Exec Director) |
| 2017 – 2019: | The Lantau Group (Singapore) Pte Ltd (Exec Director) |
| 2010 – 2019: | The Lantau Group Ltd (Exec Director) |
| 1996 – Current: | MD of Gravel Ltd (small UK family firm owning property) |

RELEVANT QUALIFICATIONS & MEMBERSHIPS

Graduate of Australian Institute of Directors (Completed Directors Course in 2011)

Member of the Hong Kong Institute of Directors

MBA Henley Management College, UK

MA University of Cambridge, UK

PROFESSIONAL EXPERIENCE AND SIGNIFICANT ACHIEVEMENTS

The Lantau Group: 2010 – 2019:

Together with two colleagues from CRA, we performed a management buyout of the Hong Kong subsidiary of CRA International shortly after CRA decided to exit from Asia. We gained a company with no cash, significant liabilities, difficult to collect receivables and no profits since formation in 2007. Over the course of the first 18 months we turned the company around, removed the liabilities, refocused and expanded the staffing and moved offices. After that we expanded our geographic market and increased the value of the company by over 10% per annum from 2010 to 2019.

Asian Energy Consulting: 1998 – 2019

Focused first in Australia, then New Zealand and since 2007 based in Hong Kong. Key projects and areas of expertise have included:

- Multiple M&A projects – providing both buy-side and sell-side commercial advice on a wide range of assets across a wide range of Asian jurisdictions.
 - Involved in a number of projects to develop new infrastructure in Australia and Asia, from conventional thermal coal and gas projects to renewable and storage.
 - Extensive work with Governments and policy makers across Australia and Asia on regulatory and government policy in the energy space.
 - Extensive expertise in the design and implementation of commercial and transition contracts for the sale of electricity and gas.
 - Worked with several companies and their Boards developing corporate strategy and specific project strategies.
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PRE-BOARD CAREER OVERVIEW

2001 – 2010: CRA International, International consultancy firm, based first in Melbourne, then Wellington and finally Hong Kong

1998 – 2001: PA Consulting, PHB Hagler Bailly, and Putnam, Hayes & Bartlett¹ Economic Consultancy Firm

1996 – 1998: Senior Commercial Negotiator, PowerGen International, Asia Pacific(based in Kuala Lumpur, Malaysia)

1992 – 1996: PowerGen & PowerGen International (UK), various roles involved in power development

1989 – 1992: Electricity Consultant, Caminus Energy (UK)

¹ Hagler Bailly merged with Putnam, Hayes & Bartlett to form PHB Hagler Bailly in 1998. PA Consulting then acquired PHB Hagler Bailly in October 2000.

